C. GRANVILLE WYCHE ALFRED F. BURGESS C. THOMAS WYCHE DAVID L. FREEMAN JAMES C. PARHAM, JR. JAMES M. SHOEMAKER, JR. WILLIAM W. KEHL CHARLES W. WOFFORD LARRY D. ESTRIDGE D. ALLEN GRUMBINE CARY H. HALL, JR. CARL F. MULLER

Wyche, Burgess, Freeman & Parham

PROFESSIONAL ASSOCIATION ATTORNEYS AT LAW

GREENVILLE, SOUTH CAROLINA 29603

RECORDATION NO. 14061

RECORDATION NO. 1406 Filed 1428 POST OFFICE BOX 10207

CABLE ADDRESS: JURAL

JUN 20 1983 -9 45 AMTELEPHONE 803-242-3131

JUN 20 1983 ·9 45 AM

FRANK S. HOLLEMAN, THE INTERSTATE COMMERCE COMMISSION

3-17/4850

Mrs. Lee Interstate Commerce Commission Constitution Avenue at 12th St., N.W. Room 1227 Washington, D. C. 20023

ICC Washington, D. C.

Dear Mrs. Lee:

Enclosed please find the following documentation for filing with your office:

- Management Agreement between National Railway Utilization Corporation and Louis L. Patseavouras dated as of July 1, 1981;
- 2. Optional Maintenance Agreement between National Railway Utilization Corporation and Louis L. Patseavouras dated as of July 1, 1981.

I enclose a check in the amount of \$100, representing the filing fee in this matter.

The address of National Railway Utilization Corporation is 100 North 20th Street, Second Floor, Philadelphia, Pennsylvania 19103. The address of Mr. Patseavouras is 812 Country Club Drive, Greensboro, N.C. 27408.

I enclose a notarized copy of each of the above documents. Please place this copy on file and return the stamped original to me at the address on this letterhead, If you have any questions, please telephone me or my secretary, Barbara Meade, at 803-242-3131.

Very truly yours,

CFM/bjm Enclosures

Interstate Commerce Commission Mashington, D.C. 20423

6/20/83

OFFICE OF THE SECRETARY

Carl F.Muller
Wyche, Burgess, Freeman & Parham
P.O.Box 10207
Greenville, South Carolina 29603

Dear Sir:

The enclosed document(s) was recorded pursuant to the provisions of Section 11303 of the Interstate Commerce Act, 49 U.S.C. 11303, on 6/20/83 at 9:45am , and assigned rerecordation number(s). 14061 & 14061-A

Sincerely yours,

Agatha L. Mergenovich
Secretary

Enclosure(s)

RECOPDATION NO. 1983.9 ... AM

JUN 20 1983.9 ... AM

THIS AGREEMENT, dated as of July 1, 1981
between NATIONAL RAILWAY UTILIZATION CORPORATION (NRUC) and
Louis L. Palservourar , a corporation organized and
existing under the Laws of the State of (Owner)

WITNFSSETH:

WHEREAS, the Owner owns Two (2) 70-ton 50' boxcars which bear railroad rumbers NSL 100864, MISS 100865 (the Equipment, and each such boxcar being herein referred to as a Unit); and

WHEREAS, the Owner desires to retain the services of NRUC, as manager for the Owner, for the purpose of managing the Equipment; and

WHEREAS, NRUC is willing to accept such appointment as manager, to manage the Equipment for the account of the Owner during the term of this Agreement; and

WHEREAS, the Owner	has executed and delivered to	2
as Lende	r (the Lender) a Loan and Sec	curity
Agreement (the Security Agree	ment) dated	with
respect to the Equipment as S	ecurity for the non-recourse	note of
Owner dated	in the original principal an	aount of
\$;		

NOW THEREFORE, in consideration of the premises and the mutual covenants herein contained, the parties hereto agree as follows:

1. Appointment of Manager; Acceptance. Subject to the terms and conditions of this Agreement, the Owner hereby appoints NRUC as manager of the Equipment for the purposes herein stated and NRUC hereby accepts such appointment. In such connection, NRUC acknowledges receipt of an executed copy of the Security Agreement and hereby agrees that in the performance of its duties as agent hereunder it shall be bound by the terms and provisions thereof and that its rights hereunder and the rights of any

SWORN TO BEFORE ME THIS 4 day of June 1981

Notary Public for South Carolina

My Commission expires: 12-16-90

I CERTIFY THAT THIS IS A TRUE COPY OF THE ORIGINAL

an 7. Muller

railroad with which NRUC, on behalf of the Owner, shall arrange for use of the Equipment in accordance herewith, shall be subject and subordinate to the rights of the Lender under the Security Agreement.

- 2. Term. This Agreement shall remain in force until it shall have been terminated as to all of the Units of Equipment.

 The term of this Agreement with respect to each Unit shall commence on July 1981 and shall continue until June 30,1986, unless sooner terminated as hereinafter provided.
- 3. Ownership. The parties agree that the Owner shall at all times be and remain the owner of the Equipment, and that nothing in this Agreement is in any way intended to grant any ownership interest or property right in the Equipment to NRUC or to any railroad whose markings appear on the Equipment. Further, NRUC will not directly or indirectly create or suffer to exist, any mortgage, pledge, lien, charge, encumbrance, or other security interest or claim on or with respect to the Equipment in favor of persons claiming through or under NRUC. NRUC will promptly, at its expense, take such action as may be necessary to duly discharge any such mortgage, pledge, lien, charge, encumbrance, security interest or claim in favor of persons claiming through or under NRUC and shall indemnify Owner and hold the Owner harmless from and against all claims, damages and expenses arising out of any such third party claim.
- 4. <u>Management Duties</u>. The management functions to be performed by NRUC hereunder shall include those specifically set forth in this Section 4 and such other duties and responsibilities as shall be agreed upon from time to time by the parties hereto:
 - A. NRUC shall manage and arrange for the utilization of the Units at NRUC's complete discretion and shall perform all necessary administrative acts to ensure the proper utilization of said Units and the protection of the Lender's and the Owner's interest therein.

- B. NRUC shall make available for the Units the markings of a railroad controlled by NRUC or with which NRUC has entered on agreement for the use of the Equipment. NRUC agrees that the Units shall at all times have affixed thereto the markings required by the Security Agreement and shall be lettered with such railroad markings and the name and/or other insignia used by such railroad. Such name or insignia shall comply with all applicable regulations. The NRUC logotype insignia may be affixed to each side of the Units in standard size.
- NRUC shall prepare all documents for filing relating to the registration, maintenance and record keeping functions for the Units in accordance with Association of American Railroad (AAR) interchange agreements. Such matters shall include, but shall not be limited to, the preparation of the following documents: (i) appropriate AAR interchange agreements with respect to the Units; (ii) registration for each Unit in the Official Railway Equipment Register and the Universal Machine Language Equipment Register directing, inter alia, that all correspondence from railroads using such Units shall be addressed to NRUC; and (iii) such reports as may be required from time to time by the Interstate Commerce Commission (ICC) and other regulatory agencies with respect to the Units. Any record keeping performed by NRUC and all records of payment and charges and all correspondence relating to the Units shall be separately recorded and maintained by NRUC in a form suitable for reasonable inspection by the Lender and the Owner from time to time during regular business hours of NRUC. NRUC shall supply the Lender and the Owner with such reports regarding the use of the Units as the Lender and the Owner may reasonably request.

- D. NRUC shall perform all car accounting services for the Units and send reports to the Owner on a quarterly basis itemizing all revenues by Unit number.
- NRUC shall monitor, make, or cause to be made, such inspections of and maintenance and repairs to the Equipment, including replacement of parts, as may be required to maintain the Equipment in good operating condition (ordinary wear and tear excepted) and in compliance with all applicable rules and regulations of government and industry authorities relating to the qualification of the Equipment for use in the Railroad Interchange System throughout the term of this Agreement. All expenses of maintenance and repairs shall be paid directly by the Owner (but NRUC shall have the right to pay such expenses on behalf of the Owner and to deduct such amounts from the Owner's Aggregate Net Revenues). NRUC agrees that it shall reasonably pursue all claims against third parties for damage to the Equipment on behalf and at the expense of the Owner. The Owner agrees that, with respect to any claim or right against any third party relative to the physical condition of any Unit, the Owner shall, to the extent reasonably required to permit NRUC to seek recovery from such third party, assign such claim or right to NRUC. Unless NRUC is obligated to bear the cost or expense for which recovery is sought, such recovery shall be for the benefit of the Owner. NRUC may elect to require the Owner to advance reasonable costs to be incurred by NRUC on the Owner's behalf in any particular case.
- F. NRUC shall make, or cause to be made, in either case at the expense of the Owner, all alterations or modifications to the Equipment required by government or industry regulations; provided, however, if the direct costs of such alterations or modifications shall exceed

\$500 per Unit (computed cumulatively from the date of this Agreement), then NRUC shall first give the Owner prior written notice of the proposed alterations and modifications and an estimate of the cost thereof, and NRUC shall not thereafter make or cause such modifications to be made if the Owner advises NRUC in writing within fifteen days after receipt of such notice that Owner does not desire to have such alterations or modifications made. In the event Owner elects not to proceed with such required alterations or modifications, NRUC may elect to terminate this Agreement as to the Equipment requiring such alterations or modifications upon five days' prior written notice to Owner.

G. NRUC shall take appropriate steps to ensure that no Unit will be used predominantly outside the United States within the meaning of Section 48(a)(2)(A) of the Internal Revenue Code of 1954 (as amended), or any successor provisions thereof, and applicable regulations thereunder.

5. Receipt and Disbursement of Revenue.

A. NRUC shall collect, on behalf of the Owner, all mileage charges and car hire revenues paid by railroads with respect to the use of the Equipment. Such mileage charges and car hire revenues are referred to herein as the "Gross Revenues." In addition to those items of expense which may be paid by NRUC for the account of Owner pursuant to this Agreement, NRUC shall, at the expense of Owner, pay the following designated expenses as may be required to be paid with respect to the Owner's Equipment: movement and storage expenses, any sales or gross receipts tax which may be imposed with respect to such Gross Revenues, car hire claim relief allowed any railroad by NRUC, and adjustments or refunds of Gross Revenues payable to railroads. Such designared expenses are referred to herein as the "Designated Expenses." The excess of the Owner's Gross Revenues over Designated Expenses is

- referred to herein as the "Aggregate Net Revenues." The Owner's Aggregate Net Revenues for each calendar quarter are referred to herein as the "Owner's Quarterly Net Revenues."
- B. NRUC shall have the right, if it so determines, to make disbursements on behalf of the Owner from the Owner's Aggregate Net Revenues of the following expenses applicable with respect to the Equipment owned by the Owner:
- (i) The management fee payable to NRUC as provided in Section 7;
- (ii) Costs of maintenance and repair for which the Owner is responsible hereunder;
 - (iii) Ad valorem, property and similar taxes.
- C. NRUC shall distribute Owner's Quarterly Net Revenues, less any expenses paid pursuant to subparagraph B hereof, quarterly, 15 days after the close of each calendar quarter. Such disbursement shall be to an account of the Owner and shall be accompanied by a report to Owner in sufficient detail to permit calculation of the management fee and any other sums due NRUC at that time.
- D. In the event that Gross Revenues are insufficient to discharge any expenses (including Designated Expenses) attributable to the Equipment, the Owner shall pay such expenses as are not covered by Gross Revenues for which Owner is responsible or promptly reimburse NRUC for payment of the same as the case may be.
- 6. Conflicts of Interest. Owner understands that NRUC is managing other boxcars for its own account and for the account of persons associated with NRUC and that NRUC may have conflicts of interest between the management of Owner's Equipment and other boxcars owned, controlled or managed by NRUC. Although there can be no assurance that the Owner's Equipment will earn revenues equal to those of other reilroad equipment owned, controlled or managed by NRUC, NRUC agrees to use reasonable efforts to integrate the Owner's Equipment into the fleet of railroad equipment

managed by NRUC and to manage the Owner's Equipment in a manner consistent with the management by NRUC of railroad equipment for all other persons in an effort to provide the same rate of utilization for the Owner's Equipment that it achieves for all other boxcars which it manages. NRUC shall have no liability under this Section 6 except for fraud, bad faith or gross mismanagement.

- 7. <u>Management Fees</u>. In consideration of the management services performed by NRUC, the Owner agrees to pay NRUC 15% of all revenues earned by the Owner's Units (net of reclaims) or \$1.50 per car per day, whichever is greater.
- 8. <u>Insurance</u>. NRUC will cause to be carried and maintained public liability insurance in an amount not less than \$3,000,000.
- 9. Compliance with Applicable Laws, Rules and Regulations. NRUC agrees that to the extent it has physical possession and can control use of the Units, the Units will at all times be used and operated under and in compliance with the laws of the jurisdictions in which the same may be located and in compliance with all lawful acts, rules and regulations and orders of any governmental bodies or officers having power to regulate or supervise the use of the Units, except that either the Owner or NRUC may in good faith and by appropriate proceedings contest the application of any such rule, regulation, or order in any reasonable manner at the expense of the contesting party.
- 10. <u>Indemnification</u>. Owner and NRUC jointly and severally acknowledge, agree and covenant that NRUC is entering into this Agreement solely as the manager of the equipment.
- A. The Owner agrees that he shall not attempt to enter into contracts or commitments in the name, or on behalf of, NRUC, or to bind NRUC in any manner or respect whatsoever except insofar as may be consistent with NRUC's status as manager under this Agreement. Further, the Owner agrees to indemnify and hold NRUC harmless from any and all claims, demands, causes of action (at law or equity), costs, damages, reasonable attorneys' fees, expenses and judgments which may hereafter be asserted against or

sustained by NRUC by reason of a claim of a third party against.

NRUC based on or relating to the Equipment or arising out of operation or use thereof or the Owner's title thereto, except a claim which gives rise to NRUC's obligation to indemnify the Owner hereunder.

B. NRUC agrees that it shall not attempt to enter into contracts or commitments in the name, or on behalf of, the Owner, or to bind the Owner in any manner or respect whatsoever except insofar as may be consistent with NRUC's status as manager under this Agreement. NRUC agrees to indemnify and hold harmless the Owner from and against any and all claims, damands, causes of action (at law or equity), costs, damages, reasonable attorneys' fees, expenses and judgments which may hereafter be asserted against or sustained by the Owner by reason of any act or omission by NRUC (i) if a result of negligence, fraud or bad faith or NRUC, (ii) if a result of any misrepresentation or breach of any covenant or warrantly made by NRUC hereunder, or (iii) if a result of any act of NRUC outside the scope of NRUC's authority granted under this Agreement.

11. Default.

- A. The occurrence of any of the following events shall be Events of Default hereunder:
- (i) The nonpayment by either party of any sum required hereunder to be paid by the other party within 10 days after notice thereof;
- (ii) The default by either party under any other material term, covenant or condition of this Agreement which is not cured within 10 days after notice thereof from such party.

12. Remedies Upon Default.

A. Upon the occurrence of any Event of Default by one party to this Agreement, the other party may terminate this Agreement and proceed by appropriate cours action to enforce performance by the other party of this Agreement and to recover direct financial damages which result from a breach thereof and

such defaulting party shall bear the other party's costs and expenses, including reasonable attorney's fees, in securing such enforcement:

- B. In the event of default by NRUC, the Owner may by notice in writing to NRUC, terminate the right of possession of NRUC of the Units, and thereupon the Owner may by its agents enter upon any premises where the Units may be located and take possession of them and henceforth hold, posses and enjoy the same free from any rights of NRUC;
- C. In the event of default by the Owner, NRUC, by notice in writing to the Owner, may terminate its obligations hereunder.
- 13. <u>Termination</u>. At the expiration or termination of this Agreement as to any Units NRUC will surrender possession of such Units to the Owner by delivering the same to such location as the Owner shall reasonably designate. The assembling, delivery, storage and transporting of the Units shall be at the expense and thr risk of the Owner.

NRUC, at the expense of the Owner will arrange for storage of the Units for such period of time as shall be required by the Owner or the Lender.

- 14. <u>Warranties and Covenants</u>. NRUC represents, warrants and covenants that:
- A. NRUC is a corporation duly organized, validly existing and in good standing under the laws of the State of South Carolina and has the corporate power and authority, and is duly qualified and authorized to do business wherever necessary to carry out its present business and operations and to own or hold its properties and to perform its obligations under this Agreement.
- B. The entering into and performance of this Agreement will not violate any judgment, order, law or regulation applicable to NRUC, or result in any breach of or constitute a default under, or result in the creation of any lien, charge, security interest or other encumbrance upon any assets of NRUC or on the Units pursuant to any instrument to which NRUC is a party or by which it or its assets may be bound.

NRUC is not a party to any agreement or instrument or subject to any charter or other coporate restriction which, so far as NRUC can now reasonably foresee, will adversely affect the ability of NRUC to perform its obligations under this Agreement.

. 15. Miscellanceous.

- This Agreement shall be binding upon and shall insure to the benefit of the parties hereto and their respective heirs, successors and assigns.
- Any notice required or permitted to be given by one party to another hereunder shall be property given when made in writing, deposited in the United States mail, registered or certified, postage prepaid, addressed to:

812 Courtry Club Drive Dreezabors, n.C. 27408 OWNER at:

NRUC at: 100 North Twentieth Street

Second Floor

Philadelphia, Pennsylvania

LENDER at:

or such other address as such person may from time to time designate by such notice in writing to the other.

- NRUC shall take all action requested by the Owner or the Lender to confirm the interest of the Owner or the Lender in the Units and that NRUC has no interest in the Units other than as manager hereunder.
- During the continuance of this Agreement, the Owner and the Lender shall have the right at their own cost and expense, to inspect the Units at any reasonable time or times wherever the Units may be.
- No failure or delay by either party shall constitute a waiver or otherwise affect or impair any right, power or remedy available to such party nor shall any waiver or indulgence by either party or any partial or single exercise of

any right, power or remedy preclude any other or further exercise thereof or the exercise of any other right power or remedy.

F. This Agreement shall be governed by and contrued according to the laws of the State of South Carolina.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date above written.

NATIONAL RAILWAY UTILIZATION

Title:

ATTEST:

fushorn U. Figna

Title: Assistant Secreticy

By: Louis Pakear neur

ATTEST:

Title

COUNTY OF CUICE (

On this day of, 1981, before me
personally appeared
being by me duly sworn, says that he is a Vice-President of
National Railway Utilization Corporation, and Active Control
to me personally known to be the Secretary of said
corporation; that the seal affixed to the foregoing instrument is
the corporate seal of said corporation; that said instrument was
signed and sealed on behalf of said corporation by authority of
its Board of Directors, and such officers acknowledged that the
execution of the foregoing instrument was the free act and deed of
said corporation.
Notary Public
Notary Public
MARTHA T. MILLS My Commission Expires: Notary Public, Phila., Phila., Ca. My Commission Expires March 5, 1984
STATE OF North Carolina } COUNTY OF Guilford }
On this 12th day of Voumber, 1981, before me
personally appeared out latsemmin, to me personally known,
who, being by me duly sworn, says that he is the owner of
Two bayears, and, to me
personally known to be the owner of said boyears
; that the seal affixed to the foregoing
instrument is the corporate seal of said corporation; that said
instrument was signed and sealed on behalf of said corporation by
authority of its Board of Directors and such officers acknowledged
that the execution of the foregoing instrument was the free act
and deed of said corporation Matha G. Hogan Notary Public My Commission Expires: 7-23-84